UX, Security, 365 Support & Strategic Platform Migration

ABOUT THE CLIENT

A leader in niche beauty products built on traditional Japanese beauty secrets, the retailer has carved its place in the natural skin care market. The retailer works with scientists in US & Japan advancing time-honoured beauty practices for fast-paced modern life.

BUSINESS CHALLENGE

The retailer's ecommerce platform was facing a critical security challenge - an attempted intrusion to access sensitive customer information was noticed. In addition, there were issues on user experience (UX), peak time performance, site availability, live customer service, and customer journey optimizations.



LITMUS7 APPROACH

A SWAT team was deployed to address the potential data breach by ensuring 100% compliance to security and privacy policies. Litmus7 migrated the client infrastructure to a highly secure platform with all the necessary access controls in place.

Litmus7 implemented a 24x7 automated monitoring process with alerts configured to thwart future data breaches.

Optimized checkout flow and browse pages that led to an increase of 25% in conversion; cart abandonment reduced as well.

Streamlined development, configuration, and deployment processes by introducing automation using DevOps.

Migrated the development stack from a less stable cloud environment to an AWS-based cloud platform, bringing in significant cost optimization and the ability to scale up & down on demand.

Litmus7 transformed the client's e-commerce platform with an optimized architecture, maximum automation & increased productivity

Working with us, retailer achieved

Increase in online orders by optimizing UX w/cutting edge trends

25%

Reduction in bounce rate & cart abandonments

50%

Ability to launch flash sales that generates

300%

more online orders

Ability to launch new campaigns & promotions with

80% less time & effort80